

PETER F. DELLA PORTA, MBA

pdellaporta@haynergroupp.com • (610) 212-7892

CIO / SENIOR TECHNOLOGY & SECURITY EXECUTIVE

Creative C-level leader, relentlessly driving IT alignment with business needs and delivering higher levels of customer service and performance. Repeated experience in setting high-impact IT strategic vision and plans, implementing major projects and initiatives, rebuilding infrastructure, and effectively managing enterprise IT operations. Drive service, quality, efficiency, and cost control in complex and budget-constrained environments. Exceptional people leader, relationship builder, and partner with board members, executive management, business leaders, and staff at all levels.

KEY AREAS OF EXPERTISE

**Strategic Planning / Project Management / ERP Systems / Business Intelligence & Analytics
IT Governance /Enterprise Security / Compliance /Team Leadership & Development /International Experience**

SELECTED ACHIEVEMENTS

- ✓ Successfully served as CIO and Security Officer for \$500+M and \$360M organizations.
- ✓ Member of executive leadership team that grew organization from \$345M to \$530M; selected to co-lead major business initiative that was a core part of the organizational expansion.
- ✓ Ranked #1 among 11 Vice Presidents by the Executive Compensation Committee of the Executive Board for 7 straight years.
- ✓ Managed \$14M annual IT budget, and delivered services at 2-18% under budget every year.
- ✓ Tapped to lead IT overhaul that was instrumental in subsequent organizational turnaround and stabilization.
- ✓ Started CIO consulting practice with strong innovative positive bottom line focus & results.
- ✓ Successfully served at the direct bequest of the mayor of Philadelphia, as a senior member of the 500 member IT department to reorganize & optimally serve city's 33 departments, 1,400 applications, 22k end-users & simultaneously focus on IT operations for the Fire & Police Departments.

"I have had the pleasure of managing Peter's interaction with other CIOs and business leaders during his participation in CIO Magazine's Executive Council. Peter's experience as CIO & CEO have provided him with a great understanding of how businesses work and have provided him with the leadership skills necessary to influence and collaborate across business units. His understanding of the CIO role as a business strategist and enabler has contributed through his work here at the CIO Council to the evolution of the CIO role itself. His straight forward, no nonsense approach and insight is always appreciated by his peers." *Russell Fairhurst, Executive Relationship Manager, CIO Magazine's Executive Council*

PROFESSIONAL EXPERIENCE

Chief Information Officer

Present

The Hayner Group

As The Hayner Group Operational CIO, Peter oversees IT Consulting engagements. His extensive experience and education enables him to focus on the intersection of technology, business solutions and management excellence. Peter looks at projects with a keen eye towards driving high levels of service, quality, efficiency, and cost control in complex and budget-constrained environments.

CEO

2009 - Present

CIO Business Solutions - Radnor, PA

Launched CIO Business Solutions and served as lead consultant on engagements with emerging and established businesses across the four state Delaware Valley. Clients include major companies in the Healthcare, Financial Services, Insurance, Consumer Products, Consulting, Telecommunications & Pharmaceuticals industries. Core competencies in IT strategic planning, organization renewal & turnaround, business / IT alignment, business process improvement, technology evaluation & analysis, security evaluation & remediation, program / project management and interim CIO staffing.

Chief Information Officer

2015- Present

The Progressions Companies - Plymouth Meeting

Hired (Contracted) to steer strategic vision, planning, implementation, and ongoing management for all IT staff, applications, IT infrastructure, security and operations, with constant focus on strategic impact, ROI, and efficiency. Reorganization of all IT in order to best ensure IT as a powerful driver for competitive advantage, improving all departments and the organization as a whole. Implementing new Accounting & financials system and re-engineering clinical & revenue systems to vastly improve/enhance capabilities which will greatly improve efficiency and quality of services. Implementing new Business Intelligence system to enable Progressions to become a data driven organization.

Deputy Chief Information Officer

2011 – 2014

City of Philadelphia, Department of Technology – Philadelphia, PA

- Departmental Chief Information Officer for the Police & Fire departments & one of the top eight members of the city of Philadelphia's Information Technology Department, originally hired by the Mayor to help improve IT performance. Created strategic plans for the city-wide IT department (\$72M annual budget; \$35M capital budget; 540 FTEs) to drive coordination and prioritization across 33 departments, 1,400 applications and 22,000 end users.
- Wrote and helped execute/mobilize new IT organizational plan for a department that was consolidated in 2008 but had failed to achieve anticipated goals; drove new levels of efficiency, agility, timeliness, and quality of service.
- Established new relationships and service agreements between IT and department leaders; drove higher expectations and capabilities among IT staff to ensure customer service and alignment to business needs. Implemented ITIL foundation support services for 22k end-users. Plan and deliver priority strategic capital projects
- Assigned as Departmental Chief Information Officer for Fire & one of three for the Police Department & appointed to the Fire Department Executive committee, managing all IT operations including strategy, Infrastructure, systems, security, applications, communications & impact including \$43M of annual EMS services the largest of any city in the nation.
- Key executive setting up the IT design & Infrastructure for the Delaware Valley Intelligence Center (DVIC), a 24/7 all-hazards, all-crime, information and intelligence collection, analysis, and dissemination facility. staffed by member agencies, (PA state police, Philadelphia Police, Department of Homeland Security & FBI) whose mission is to support and enhance public safety operations in the four-state Delaware Valley Region. All infrastructure & operations utilize the latest in technology, design and security risk management.

Vice President and Chief Information Officer, National Chief Security Officer

2000 – 2009

Devereux Foundation - Villanova, PA

Largest, not-for-profit provider of behavioral healthcare services in the country, operating 15 centers in 13 states; \$500+M in annual revenue & ~10,000 employees, 31 K-12 schools, 3 hospitals, Institute of Clinical and Professional Training and Research & a 100M in revenue managed care provider in Florida.

- Hired to steer strategic vision, planning, implementation, and ongoing management for all applications, IT infrastructure, security and operations, with constant focus on strategic impact, ROI, and efficiency. Managed 85-person department; 15 director-level direct reports; \$14M annual IT budget. As National Security Officer, oversaw all security, HIPAA and Sarbanes-Oxley compliance for entire organization and managed care subsidiaries.
- One of six "C" level executives managing a national \$0.53B healthcare & educational organization
- Principal executive spearheading & managing the project of initiating a startup managed care managed care subsidiary in Florida, including all IT & business processes; organization grew to \$100+M and became most profitable managed care organization in all 17 state districts & growing parent organization from \$345M to \$530M in revenue.
- Ranked #1 among all 11 Vice Presidents by the Executive Compensation Committee of the National Executive Board for 7 straight years; managed \$14M annual budget, coming in 2–18% under budget during all 9 years.
- Steadily converted internal perceptions of IT, which came to be seen as responsive and bottom-line driven.
- Implemented many highly complex time & budget constraint ERP projects all under budget and on time, however most importantly projects were completed with the highest quality implementation possible – alignment with organization's goals & objectives, business process reengineering, adequate training, end-user support, true business partnership, etc. demonstrating & achieving strategic & operational impact, ROI, and efficiency goals.
- Steered major Enterprise Resource Planning (ERP) implementation on time and on budget, allowing 8,000 users to access all information & functionality, and encompassing 70 different applications and two terabytes of data.
- Led series of enterprise-wide initiatives to improve operations and efficiency, including clinical and financial systems, Oracle implementation, national voice/data network & Kronos time management system; latter system reduced employee overtime by 68%, saving \$14M annually.
- Renegotiated vendor contracts and services, reducing expenses by \$11.4M. Led all IT grant-funding efforts; in 2010 fiscal year, generated \$2.6M in grant revenue. Selected as electronic health record expert in the Behavioral Health Industry for national committee headed by Dr. David Blumenthal, Obama National Coordinator for Health Information Technology.

"Peter took over an IT department... in disarray. The broader organization was previously skeptical and distrusting that their IT needs would be met. Peter's mastery of the IT domain and his calm, but confident, and friendly manner proved to be an excellent formula for leadership success." Howard Savin, Ph.D., *Former Sr. VP and Chief Clinical Officer, Devereux*

President and CEO

1991 – 2001

CIO & Chief Security Officer, Northwestern Human Services (NHS)

1997 – 2000

PDP ENTERPRISES—Philadelphia, PA

Independent software development company serving medium-to-large government and private sector clients.

Developed business and served as majority owner of 22-employee firm. Provided strategic IT business solutions including consulting, application development, and business process re-engineering to medium and large companies.

CEO & majority owner of independent software development company, developing, leading & managing business of 23-employee firm. Provided strategic IT business solutions including consulting, strategy, application development, and business process re-engineering to medium and large companies. with diverse clients, such as the City of Philadelphia, Montgomery

County, Johnson Mathey, Devereux, NHS Behavioral Health, Hahnemann University Hospital, University of Pennsylvania Hospital, Pennsylvania Hospital and Lackawanna County courts. All software development projects included implementing state of the art strict Agile application development framework and management of the change processes & procedures.

- Recommended by PNC Bank and crisis management firm to serve as CIO and Security Officer for NHS (\$360M revenue; \$4M IT budget; 8,000 employees); selected by CEO & CFO for a two year contract to restructure IT & was unilaterally approved for a second two year term.
- Led IT strategic vision, short- and long-range planning, design, and implementation for NHS to overhaul all applications, infrastructure, operations, security and staff over 2-year period, helping directly to position organization on verge of bankruptcy for full restructuring and subsequent return to quality service and financial stability.
- Implemented Great Plains Financials, Behavioral Health software (Netsmart) for client management & billing and ADP Human Resources and Payroll software.
- Implemented 70 site Frame Relay network with Cisco firewall & redundancy.
- Implemented Microsoft Exchange & Office including Outlook for 8,000 end-users.
- Custom wrote client management application using Agile development framework for tracking information for largest payor, CBH. (Community Behavioral Health)
- Directed NHS Enterprise Resource Planning (ERP) initiative to manage and coordinate information and functions across 15 different applications.
- Implemented critical enterprise-wide new systems for financial management (including billing, A/R management & cash collections), clinical and managed care, human resources, and payroll.
- Drove business development and oversaw major engagements with diverse clients throughout the four state area.
- Wrote custom case management application for the Philadelphia court system to manage all 50,000 cases currently in court system including Business Analytics module to most effectively manage all cases. System was highly successful reducing court case backlogs from seven years to two years. So successful was the program that the courts eventually eliminated 25% on its annual budget reducing courtroom costs, employees, etc. Selected as Lecturer at attorney CLE classes (Continuing Learning Education – mandatory annual classes) for presentation on new mass tort litigation methodologies using Business Analytics technology. All software development projects included implementing state of the art strict Agile application development framework and management of the change processes & procedures.

EDUCATION & PROFESSIONAL DEVELOPMENT

St. Joseph's University, Philadelphia, PA—completed *MBA, Informational Systems*
Villanova University, Villanova, PA—*BS, Computer Science & Business Administration*
College of Healthcare Information Management Executives, Chicago, IL—*CIO Boot Camp*
Boston University's Executive Leadership Center, Boston, MA—*CIO Pocket MBA*

PROFESSIONAL & BOARD AFFILIATIONS

President, Alumni Board of Governors—St. Joseph's Preparatory School
Advisory Committee Member & Frequent Speaker - CIO Executive Council, CXO Media
Chair of Technology Committee - Philadelphia Alliance
Leadership Board Member - CIO Leadership Network
Member—CHIME (College of Healthcare Information Management Executives)
Member—HIMSS (Healthcare Information and Management Systems Society)
Member, Board of Directors—IT Pros
Member board of Directors - BLOCS, Business Leadership Organized for Catholic Schools
Member GPSEG CIO Roundtable Executive Committee
Member board of Directors - Canadian Technology Accelerator for health information technology CTA Health IT, NY/PA Chapter
Member board of Directors, Executive Leadership in Information Technology – SIM (The Society for Information Mgt)